

Seven Ways to Support Pathways for Kids Financially



1. Make a tax-deductible donation to Pathways for Kids, a tax-exempt organization under Section 501 (C) (3) of the IRS Tax Code, Federal ID number 94-3313219.
You can go to our website: <http://www.pathwaysforkids.org> just click on DONATE.
2. Contribute real estate, antiques or jewelry to Pathways and write the contribution off at the fair market value.
3. Donate an old car.
Go to: <http://www.pathwaysforkids.org> - Click DONATE, then Click on DONATE AN OLD CAR.
4. Include a bequest in your *Will* or *Trust* to Pathways for Kids and reduce your Federal Estate Taxes.
5. Set up a Charitable Remainder Trust.

6. If you are an employee with the City and County of San Francisco you can donate to Pathways for Kids through your Local Independent Charities (LIC) payroll deduction program.
7. Help Pathways for Kids raise money by soliciting individuals, corporations and foundations. If you prefer to mail a check, please mail donations to:
Pathways for Kids Donations
331 Filbert Street
San Francisco, CA 94133
We need your assistance. Please call:
Grace Long (415) 986-5885
to Coach or Contribute!

Every donation of any size is greatly appreciated!



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331 Filbert Street
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The PATHFINDER

Career Opportunities • Mentoring & Motivational Programs • Entrepreneurialism • Investing • Capital-Building

Pathways Students Experience the World of Medical Careers

by Cassie Miller



Students in the Pathways for Kids program visit Kaiser Permanente Medical Center in San Francisco.

One of our increasingly excellent series of field trips was exemplified during our visit to Kaiser Permanente Medical Center. Randy Wittorp sponsored this field trip. Randy stipulated a request to include students who resided in the Western Addition. This goal was achieved by Pathways personally inviting students from Ida B. Wells High School, located in the Western Addition, and Balboa High School, located in the Excelsior District. Twenty-one students and several adults attended. Approximately 1/2 of the students lived in the Western Addition. Randy and his staff were pleased to have their wishes honored.

In order to accommodate the large number of requests, Randy agreed to arrange a second field trip to be held in May of this year. The second group of students will have the advantage of selecting the departments of their choice. The pediatrics department was the most popular.

Randy arranged for his staff to meet the students in the lobby of the hospital. We were escorted to a conference room where students were greeted by the Public Affairs Staff who presented an agenda for the tour. Special care was taken to provide binders containing a writing

(continued on page 2, column 1)

MISSION STATEMENT

Pathways for Kids serves to empower San Francisco's Underserved, Inner-City Youth by exposing them to career opportunities through Mentoring and Motivational Programs, with an emphasis on Entrepreneurialism, Investing, and Capital-Building.

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pad, pens and an agenda for each student. Arrangements were made for the late students who were held up by an incident on Muni. Punctuality was necessary because the students had a full schedule which began with "Preoperative Services" with a visit to the operating room where staff was awaiting their arrival. Prior to entering the operating room, a surgical nurse met with the students and explained the seriousness of this tour. Students were required to leave personal items and wear "scrubs" and surgical hats. They were given the routine needed to immediately clear the center of the hallway as patients were rolled to and from the operating room. Before entering 'OR', students were cautioned about what to expect while observing a surgery in session. The visiting adults and students were fascinated with their visit to "OR".

The students proceeded to visit the following: "Environmental Services" (making us shine), located in the 2425 Geary Blvd. building; the "Pathology Department" (looking under the microscope), located at 350 St. Joseph's Street; the "Informational Technology Department" (on the cutting edge), located at 2130 O'Farrell Street; and the "Outpatient Laboratory" (this won't hurt a bit), located at 2238 Geary Blvd.

Randy informed the students of Kaiser's "Out Reach Plan" to offer volunteer medical services to patients who did not have medical coverage.

The tour ended with a delicious lunch and a comprehensive discussion session. This was by far, an exceptional field trip provided by Kaiser Permanente to Pathways for Kids. Pathways for Kids is eternally grateful to Randy Wittorp and his staff for providing outstanding services to our underserved students.



Students don "scrubs" at Kaiser Permanente in San Francisco



Students visit Fire Department in San Francisco.



Students visit Fire Department in San Francisco.

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The 49^{er} Experience!



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Our Pathways Students Comment

Zecharian Mays

S. R. Martin Preparatory School

The trip to the 49er's was a wonderful experience. I loved the tour. It was good to see the Super Bowl Trophies in the front entrance. The athletic speakers were great and motivating.

After the speeches, they brought in the 49er's office workers and assigned each one of us to different employees. I was assigned to the electronics guys. They took me on a tour around the building and showed me what they did on their jobs. Their jobs were pretty "cool." I had never thought about electronics, but now that I have experienced it, it is definitely something I will check into later in college.

Nanae W

S. R. Martin Preparatory School

I liked the field trip because it was something new for me. I am not a big fan of football, but it was interesting and fun. The best part of the trip was when we met a



professional football player, Parris. I also learned a lot from my personal tour guide. He told us how he meets with youth from the Bay Area and organizes a little football program to help them. It also enables them to have fun. I want to give out thanks for all the free food and all the folders and nice pens they gave us.

R.J. Middleton

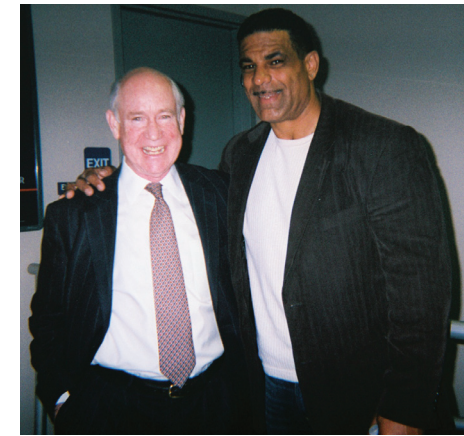
S. R. Martin Preparatory School

I liked the field trip to the 49er's camp. They had free food. One of the football players, named Parris came to talk to us about his career. He told us what he did in order to get where he is today.

We took a tour around the camp to see how everything operates. I took a tour with the person responsible for the grounds. He showed us how he cares for the lawns and everything on the premises. He was very informational. Then we had lunch. The food was very good. I hope that we can go back again.



Students visit HSBC BANK in San Francisco.



Bill Criss and Eason Ramson at HSBC.



Students visit Wells Fargo Bank in San Francisco.



Michael Sanchez of Wells Fargo explains "Career Paths" to attentive students.



Students listen to Michael Sanchez at Wells Fargo Bank in San Francisco.

Wells Fargo Visit Rates A 10+++!

by Cassie Miller

The Pathways for Kids attended a field trip to Wells Fargo on Tuesday, February 17. This was by far one of our best! Michael Sanchez had previously forwarded a form to be completed and submitted to him prior to his presentation. The form contained four topics: 1) Student's name 2) Pathways For Kids Wells Fargo Title 3) My Career Dream Is... and 4) Notes. This form was emailed to the participating sites in preparation for the field trip.

Everyone was asked to share their "Career Dream" as they introduce themselves. This activity was a great icebreaker because the students seemed relaxed and attentive. Michael selected a diverse group of presenters who captured the students' attention. They were representatives from retail, marketing, finance, legal and placement.

After refreshments were served, Michael introduced the topic "Supporting your Pathway" as one of Wells Fargo's philosophies. He described it's meaning as: 1) Social Responsibility: Help all of our communities become financially successful; examples of participation were: A) Small Business Week and B) 100 Black Men of the Silicon Valley. 2) Success: "There is no secret to success; it is the result of preparation, hard work and learning from failure" - Colon Powell.

Michael then placed a form on the slide as he introduced each presenter. The form: "Career Pathways" contained the following list of questions for each presenter to address:

- What did you want to be when you were young?
- Where did you start your career?
- How did you start your current career?
- What does a regular day look

like? (What do you do?)

- What type of training/education is needed for your job/
- What makes you successful at what you do?
- What's the salary range for your career?

It was fascinating to observe each presenter respond to the questions with uniqueness. They appeared to have backgrounds which several of the students could identify. Following the presentations, the students had an opportunity to direct questions to the presenters.

As a culminating activity, Michael surveyed the students to identify the student with the highest GPA. He announced that his supervisor had asked him to give an (IPOD) to the selected student.

The visiting adults thanked Michael and the presenters. They characterized this event as one of the most outstanding field trips because it focused on many aspects of the students' needs. On a scale of 1-10, this visit rates 10+++.

More Excellent Field Trips



Students visit US Bank in San Francisco.



Students visit San Francisco Fire Department.



Students visit Water Utility Plant.



Field trips help students gain confidence and experience while exposing them to a variety of career choices!



Students visit San José State Campus.



Students visit San José State Campus.



Peter Dwares

Founder/Chairman, Pathways For Kids



Dear Friends and Pathways For Kids,

As we are all aware, these times are increasingly difficult. Yet, our inner city youths need *Pathways For Kids* services more than ever.

I am personally very proud of Cassie Miller's programs, all now in businesses at venues away from schools. Half the learning about careers is seeing venues. Most of these young people have never seen the intricacies of the 49ers Merchandising, lending strategies of U.S. Bank, hotel operations like the Ritz Carlton, accounting skills from Deloitte & Touche, and the management of a television station such as Channel 5 and Channel 7 Studios.

Your contribution of funds, an auto or real estate, will not only give you a *Large Tax Deduction*, but the satisfaction in knowing it is for a *Great Cause*.

It will help your underserved San Francisco youth tremendously.

Sincerely,

—Peter Dwares
Founder and Chairman

Peter Dwares is a man with a passion for communities, especially San Francisco, including the properties and people that together form them. He holds a strong conviction that investments can and should be beneficial to both the investor and the community in which the investment is made. This conviction has shaped the Dwares Group from its inception, and molded it into the highly reputable and successful company that it is today.

Giving Back to the Community

- Past President of Board of Directors 1993-1996 of Aid to Adopt A Special Kid (AASK), a national adoption agency, Director 1976-1996
- Sponsor Capitola Uncle Nathan's Day 1980 - present
- Instructor of Business Law, University of California at Berkeley Extension, 1974-1992
- Member of World Affairs Council 1980 - present
- Member of Commonwealth Club 1990 - present
- Fundraising Chairman, Campus Chest University of Pennsylvania, 1965
- Founder, Children's Medi Fund, 1973
- Director, International Relations Chairman, American Jewish Congress, 1973-1976
- Advisor, From the Heart, 1997-1999
- Founder/Chairman, Pathways For Kids a 501 (c) (3) Mentoring Program for Inner City Kids, 1998 - present
- Member, International Diplomacy Council 1996-1997
- Dean's Circle Advisors, Washington College of Law, American University 2001 - present
- Member, World Trade Club 1999 - present San Francisco Black Chamber of Commerce Advisor 2001
- Governor's Appointment to State Area Board of Developmental Disabilities 2003
- Jefferson Award

Website: www.dwaresgroup.com

Pathways 2009 Field Trip List – October 2008 – June 2009

Giants Baseball Park - SBC

Israeli Consulate

Dr. Andrew Rosenblatt

Serena Software Co.

Ritz Carlton Hotel

US Bank

Juma Ventures - Main Office

UPS - United Parcel Service

GAP Clothing Store

San Francisco Fire Department

HCA & Co.

Illumina Biotech

KGO, Channel 7 News

KPIX – Channel 5

Wells Fargo Bank

Wells Fargo Museum

HSBC BANK

Kaiser Permanente Medical Center

San Francisco Public Utilities

Commission Oceanside

Water Pollution Control Plant

San Francisco 49ers Organization

San Jose State University

CUESA - Center for Urban Education about Sustainable Agriculture

Deloitte & Touche

Garden For The Environment